

Negotiation Skills Training Program Schedule

Tuesday, September 14

9:30 a.m.- 10:45 a.m.	Welcome Circle & Introductions
10:45 a.m. - 11:00 a.m.	Break
11:00 a.m. - 11:15 a.m.	Introduction to Negotiations
11:15 a.m. - 12:30 p.m.	Principles of Interest-Based Negotiations

Wednesday, September 15

9:30 a.m.- 9:45 a.m.	Morning Prayer and Review
9:45 a.m. - 11:15 a.m.	Principles of Interest Based Negotiations
11:15 a.m. - 11:30 a.m.	Break
11:30 a.m. - 12:15 p.m.	Education MOU Exercise
12:15 p.m. - 12:30 p.m.	Debrief and Wrap-Up

Thursday, September 16

9:30 a.m. - 9:45 a.m.	Morning Prayer and Review
9:45 a.m. - 10:30 a.m.	Negotiation Preparation and Readiness
10:30 a.m. - 10:45 a.m.	Break
10:45 a.m. - 11:30 a.m.	Negotiation Preparation and Readiness (continued)
11:30 a.m. - 12:30 p.m.	Introduction to Negotiation Strategies – “Plan B”

Friday, September 17

9:30 a.m. - 9:45 a.m.	Morning Prayer and Review
9:45 a.m. - 11:00 a.m.	Harvest Timber Dispute Exercise
11:00 a.m. - 11:15 a.m.	Break
11:15 a.m. - 12:00 p.m.	Debrief Harvest Timber Dispute
12:00 p.m. - 12:30 p.m.	Building Community – Lessons Learned and Closing Circle

All sessions are mandatory for credit towards completion of the program.

All times listed are MDT. Please adjust to your time zone, if applicable.

Agenda is subject to change.